



From Mine to Market. With Confidence.

One Purpose Trading is an independent commodity marketing agent connecting mineral producers across South Africa and the broader African continent with established buyers in China and India.

For many mining companies, accessing international markets is often more challenging than extracting the resource itself. Multiple intermediaries, fragmented logistics, inconsistent pricing, and uncertain buyer relationships create unnecessary complexity, eroding margins and delaying commercial opportunities.

One Purpose Trading was established to simplify this process. We provide a single, accountable commercial partner that manages the journey from mine gate to international market. From sourcing and offtake agreements to pricing negotiations, logistics coordination, export compliance, and final delivery, we oversee every stage of the transaction through one integrated solution.

Backed by the operational expertise of One Purpose Logistics and supported by strategic partnerships with established market leaders such as Assore, we combine commercial expertise with proven logistics capability to create a seamless pathway from production to delivery.

We don't simply facilitate transactions. We create market access, build long-term trading relationships, and ensure every shipment reaches the right market, at the right time, with complete transparency.

Connecting Markets. Moving Economies.

Access Without the Complexity.

International commodity trading is built on relationships, market intelligence, logistics, and flawless execution. Yet many producers still rely on fragmented supply chains, multiple intermediaries, and disconnected service providers to move product from mine to buyer. The result is unnecessary complexity, delayed transactions, inconsistent pricing, and reduced commercial value.

One Purpose Trading was established to simplify this process. Our integrated model combines commodity marketing, logistics, and international market access under a single accountable partner. We source directly from mining operations across Southern Africa, coordinate transport through One Purpose Logistics, and work alongside established strategic partners to connect producers with qualified buyers in China and India.

Instead of managing multiple contracts and independent service providers, our clients benefit from one commercial relationship, one coordinated process, and one team committed to protecting both value and execution throughout the transaction.

In global commodity markets, success is measured by more than securing a buyer. It is defined by the ability to consistently deliver quality products, on schedule, with transparency, reliability, and long-term commercial confidence.

Connecting **Markets**. Moving **Economies**.



Where **Opportunity** Meets Global Demand.





Positioning **African** Resources for **Global** Demand.

Global Market Access

China and India continue to drive global demand for industrial minerals, supported by long-term investment in infrastructure, manufacturing, renewable energy, and steel production. Together, these markets represent some of the world's largest and most strategically important destinations for high-quality mineral exports.

One Purpose Trading provides producers with direct access to these established markets through a trusted network of commercial relationships, strategic partnerships, and coordinated logistics. We don't simply identify opportunities, we position product where demand, pricing, and long-term value align.

China remains the world's dominant buyer of our target commodities. South Africa's position as a key supplier is well-established and growing.

We source and deliver:

- **Iron Ore**
- **Manganese**
- **Chrome**
- **Metals**

India is the emerging growth market. Indian steel mills require high-grade ore, and domestic supply is predominantly low-grade, creating a structural import requirement. South African high-grade product is perfectly positioned to fill this gap.

By combining market intelligence with disciplined execution, One Purpose Trading helps producers build sustainable commercial relationships that extend well beyond individual transactions.



The **Integrated** Trading Model

One contract. One partner. **One outcome.**

Successful commodity trading extends far beyond introducing a producer to a buyer. Every transaction relies on disciplined coordination across commercial negotiations, logistics, export compliance, and market execution. When these functions operate independently, inefficiencies emerge that can delay shipments, increase costs, and erode value.

One Purpose Trading brings every stage of the transaction together within a single, integrated operating model. Acting as the central point of coordination, we manage the commercial process from the first producer engagement through to final delivery, ensuring every stakeholder works towards a common objective.

Our execution capability is strengthened through One Purpose Logistics, providing seamless transport and export coordination, while our established strategic partnerships create direct access to qualified international buyers across China and India. The result is a simplified trading model that delivers transparency, accountability, and confidence from mine to market.

For our clients, this means one commercial relationship, one coordinated process, and one accountable partner committed to protecting value at every stage of the journey.

Every **successful** export begins with the right **strategy**, not simply the right shipment.

The Advantage **Beyond** the Trade

Successful commodity trading depends on more than commercial relationships. It requires operational visibility, disciplined execution, and a logistics partner capable of delivering on every commitment. Through our integrated technology and logistics capability, we provide clients with confidence throughout the entire trading journey.

OneView™

Real-Time Supply Chain Visibility

OneView is our proprietary transport management platform, providing real-time visibility across the movement of every shipment. From mine dispatch to final delivery, clients can monitor transport progress, delivery milestones, and supporting documentation through a single digital interface. By replacing fragmented communication with live operational data, OneView improves transparency, accelerates decision-making, and provides greater confidence throughout the supply chain.

One Purpose Logistics *Execution You Can Rely On*

Every successful trade depends on successful execution. Through One Purpose Logistics, we coordinate the transport of commodities from mine to port using a trusted network of approved transport partners and proven operational systems.

This integrated capability ensures that commercial agreements are supported by disciplined logistics execution, reducing delays, improving accountability, and protecting the integrity of every shipment.



Connecting markets is only the beginning.
Delivering certainty is what sets us apart.





Let's Build the Next **Opportunity** Together

At One Purpose Trading, we believe successful commodity trading is built on trust, transparency, and consistent execution. By combining market access, integrated logistics, and operational visibility, we create lasting value for both producers and international buyers.

Our objective is not simply to complete the next shipment. It is to become a trusted commercial partner, supporting sustainable growth and delivering confidence across every stage of the supply chain.

Whether you are looking to secure reliable international buyers, expand into new markets, or strengthen your existing export strategy, our team is ready to help you unlock new opportunities.

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